

To the Committee
Deferred Compensation Plan for Employees
of the County of Onondaga
Syracuse, New York

In planning and performing our audit of the financial statements of the Deferred Compensation Plan for Employees of the County of Onondaga (the "Plan") for the year ended December 31, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Plan's internal control over financial reporting (internal control) as a basis for designating our auditing procedures for the purpose of issuing our report on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Plan's internal control. Accordingly, we do not express an opinion on the effectiveness on the Plan's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses and, therefore, there can be no assurance that all such deficiencies have been identified. However, as discussed below, we identified a deficiency in internal control that we consider to be a material weakness and another deficiency that we consider to be a significant deficiency.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the plan's financial statements will not be prevented or detected and corrected on a timely basis. We consider the following deficiency in the Plan's internal control to be material weaknesses:

Eligible employees, who did not wish to participate in the Plan, were not required to complete a form documenting their declination to participate. As such, the Plan does not maintain adequate documentation of non-discrimination and plan participation and plan activity may not be adequately implemented.

We recommend the Plan retain complete documentation of employee plan acknowledgement and participation.

A significant deficiency is a deficiency or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the following deficiency in the Plan's internal control to be a significant deficiency:

Review of plan data identified instances where documentation indicating an employee's deferral amount could not be provided. Inadequate documentation may not provide evidence of proper oversight.

We recommend a review and reconciliation of Plan activity relative to participant data and implementation of steps to ensure adequate documentation is maintained and Plan operations conform with participant elections and Plan documents.

We have previously discussed our observations and suggestions with the Plan sponsor personnel and would be pleased to discuss them in further detail at your convenience, to perform any additional study of the matter, or to assist you in implementing the recommendations to the extent our independence is not impaired.

This communication is intended solely for the information and use of the plan administrator and management and is not intended to be and should not be used by anyone other than these specified parties.

February 19, 2013

Syracuse, New York

Jestene, Moushall - Wiscenza



February 19, 2013

To the Committee
Deferred Compensation Plan for Employees
of the County of Onondaga
Syracuse, New York

We have audited the financial statements of the Deferred Compensation Plan for Employees of the County of Onondaga for the year ended December 31, 2011, and have issued our report thereon dated February 19, 2013. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter dated July 12, 2012. Professional standards also require that we communicate to you the following information related to our audit.

## Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Deferred Compensation Plan for Employees of the County of Onondaga are described in Note 2 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2011. We noted no transactions entered into by the Plan during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period. The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit beyond delays in receipt of information from investment custodians.

#### Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to the financial statements taken as a whole.

#### Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreement arose during the course of our audit.

#### Management Representations

We have requested certain representations from management that are included in the management representation letter dated February 19, 2013.

#### Management Consultations with Other Independent Accountants

Intone, Marshall i Discenza

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Plan's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

#### Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Plan's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention. We have provided a separate letter dated February 19, 2013, related to internal controls and operating efficiency.

This information is intended solely for the use management and the Deferred Compensation Committee and is not intended to be and should not be used by anyone other than these specific parties.

Very truly yours,

Testone, Marshall & Discenza, LLP

# FINANCIAL STATEMENTS

# DEFERRED COMPENSATION PLAN FOR EMPLOYEES OF THE COUNTY OF ONONDAGA

**DECEMBER 31, 2011 AND 2010** 

# DEFERRED COMPENSATION PLAN FOR EMPLOYEES OF THE COUNTY OF ONONDAGA

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#### INDEPENDENT AUDITOR'S REPORT

To the Committee
Deferred Compensation Plan for Employees
of the County of Onondaga
Syracuse, New York

We have audited the accompanying statements of net assets available for benefits of the Deferred Compensation Plan for Employees of the County of Onondaga as of December 31, 2011 and 2010, and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Deferred Compensation Plan for Employees of the County of Onondaga as of December 31, 2011 and 2010, and the changes in net assets available for benefits for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Jestine, Marchall: Discerge

February 19, 2013 Syracuse, New York

# DEFERRED COMPENSATION PLAN FOR EMPLOYEES OF THE COUNTY OF ONONDAGA STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS DECEMBER 31, 2011 AND 2010

	2011	2010
INVESTMENTS, AT FAIR VALUE: Guaranteed investment contracts Pooled separate accounts Mutual funds Total investments, at fair value	\$ 19,351,805 40,223,881 2,118,696 61,694,382	\$ 17,277,879 42,221,538 1,927,484 61,426,901
NET ASSETS AVAILABLE FOR BENEFITS	\$ 61,694,382	\$ 61,426,901

# DEFERRED COMPENSATION PLAN FOR EMPLOYEES OF THE COUNTY OF ONONDAGA

# STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

	2011	2010
CHANGES IN NET ASSETS ATTRIBUTED TO: Investment income (loss):		
Interest income, net of investment expenses Net appreciation (depreciation) in fair value of pooled	\$ 653,255	\$ 582,375
separate accounts, net of investment expenses  Net appreciation (depreciation) in fair value of mutual	(1,223,007)	5,474,060
funds, net of investment expenses  Total investment income (loss) - net	<u>(107,312)</u> (677,064)	217,407 6,273,842
Contributions:		
Participant	4,186,068	4,259,048
Rollover Total contributions	501,973 4,688,041	321,465 4,580,513
Total changes	4,010,977	10,854,355
DEDUCTIONS FROM NET ASSETS ATTRIBUTED TO: Benefits paid to participants/Total deductions	3,743,496	2,838,364
NET INCREASE	267,481	8,015,991
NET ASSETS AVAILABLE FOR BENEFITS - BEGINNING OF YEAR	61,426,901	53,410,910
NET ASSETS AVAILABLE FOR BENEFITS - END OF YEAR	\$ 61,694,382	\$ 61,426,901

#### 1. DESCRIPTION OF THE PLAN

The following description of the Deferred Compensation Plan for Employees of the County of Onondaga (the "Plan") provides only general information. Participants should refer to the Plan document for a more complete description of the Plan's provisions.

#### General

The County of Onondaga, New York (the "County") established the Plan to encourage employees to make contributions and continue careers with the County. The Plan is available to all employees of the County and permits employees who elect participation to defer a portion of their current salary until future years. Each participant may defer a minimum of \$260 and shall not exceed the lesser of \$16,500 for the years ended December 31, 2011 and 2010, or 100% of gross annual compensation. Individuals age 50 or over may make an additional "catch-up" contribution. The additional "catch-up" contributions were \$5,500 in both 2011 and 2010. An additional "catch-up" is allowed for previous missed contributions for participants within three years of retirement.

The Onondaga County Deferred Compensation Committee (the "Committee") is responsible for adopting any changes that are mandated by the New York State Deferred Compensation Board and is responsible for establishing and amending Plan provisions.

#### **Participant Accounts**

Each participant's account is credited with the participant's contribution and an allocation of Plan earnings and expenses. Allocations are based on participant earnings or account balances, as defined. The benefit to which a participant is entitled is the benefit that can be provided from the participant's vested account.

#### Vesting

Participants are immediately vested in their contributions plus related earnings.

#### **Investment Options**

Upon enrollment in the Plan, a participant may direct their contributions in any of the investment options available from the providers. Participants may change their investment options at any time.

### 1. DESCRIPTION OF THE PLAN (CONT'D)

#### Payment of Benefits

Participants are eligible to receive benefits from their Plan account upon termination of employment. A participant may elect to receive benefits as a lump-sum amount equal to the value of the participant's vested interest in his or her account, installments to be paid over a period not greater than the joint life expectancy of the participant and his or her designated beneficiary, or partial lump-sum payments.

Upon the death of a participant, the designated beneficiary of the deceased participant is eligible to receive the benefits of the participant's Plan account.

A participant or a beneficiary who is the surviving spouse of the participant may elect to have all or any portion of the value of his or her account transferred to a qualified retirement plan, an IRA or to another public deferred compensation plan.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The financial statements of the Plan are prepared under the accrual basis of accounting.

#### **Payment of Benefits**

Benefits paid to participants are recorded when paid.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of changes in net assets during the reporting period. Actual results could differ from these estimates.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### Risks and Uncertainties

The Plan provides for participant-directed investments in various pooled separate accounts, mutual funds and guaranteed investment contracts. Investments are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with certain investments and the level of uncertainty related to changes in the value of investments, it is at least reasonably possible that changes in risks in the near term could materially affect participants' account balances and the amounts reported in the statement of net assets available for plan benefits.

#### **Investment Valuation and Income Recognition**

Investments in pooled separate accounts and mutual funds are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Guaranteed investment contracts ("GICs") are valued at contract value, which approximates fair value, as estimated by the respective insurance companies. GICs provide for a guaranteed return on the principal invested over a specified time period. The credited interest rates are reset periodically on such contracts, subject to a minimum guaranteed return. GICs may be subject to surrender charges or market value adjustment upon liquidation.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis.

The Plan presents in the statement of changes in net assets available for benefits the net appreciation (depreciation) in the fair value of its investments which consists of realized gains or losses and the unrealized appreciation (depreciation) on those investments. Administrative expenses consist primarily of investment management fees and other operating expenses of the underlying fund and are deducted from investments.

#### **Subsequent Events**

Subsequent events have been evaluated through February 19, 2013, the date the financial statements were available to be issued.

#### 3. FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

- Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the plan has the ability to access.
- Level 2: Inputs to the valuation methodology include:
  - quoted prices for similar assets or liabilities in active markets;
  - quoted prices for identical or similar assets or liabilities in inactive markets;
  - inputs other than quoted prices that are observable for the asset or liability;
  - inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2011 and 2010.

- Guaranteed investment contracts: valued at contract value, which approximates fair value, estimated primarily using a crediting interest rate reset quarterly.
- Pooled separate accounts: valued at net asset value of units held by the Plan based on quoted market prices of the underlying investments.
- Mutual funds: valued at the net asset value of shares held by the Plan at year end.

# 3. FAIR VALUE MEASUREMENTS (CONT'D)

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the plan believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following tables set forth by level, within the fair value hierarchy, of the plan's assets measured at fair value as of December 31, 2011 and 2010:

Fair Value Measurement at December 31, 2011:

	Level 1	Level 2	Level 3	Total
Pooled separate accounts:				
Aggressive allocation funds	\$ -	\$ 654,596	\$	\$ 654,596
Balanced funds	-	3,363,198	_	3,363,198
Bond funds	-	2,658,878	-	2,658,878
Conservative allocation funds	-	264,656	_	264,656
International funds	-	2,698,462		2,698,462
Large blend funds	-	3,318,667	-	3,318,667
Large cap funds	-	11,306,189	-	11,306,189
Large growth funds	-	6,954,966	-	6,954,966
Large value funds	-	663,293	-	663,293
Mid cap funds	-	3,384,143	-	3,384,143
Moderate allocation funds	-	1,955,962	-	1,955,962
Money market funds	-	291,650	_	291,650
Small cap funds	-	1,583,105	-	1,583,105
Specialty funds		1,126,116	_	1,126,116
Total pooled separate accounts		40,223,881		40,223,881
Mutual funds:				
Balanced value funds	64,463	-	-	64,463
Bond funds	341,925	_	-	341,925
High yield funds	22,949	-	-	22,949
International funds	514,149	-	_	514,149
Large blend funds	301,797	-	-	301,797
Large growth funds	359,995	-	_	359,995
Large value funds	72,766	-	_	72,766
Mid cap funds	378,062	-	-	378,062
Small cap funds	62,590		_	62,590
Total mutual funds	2,118,696			2,118,696
Guaranteed investment contracts			19,351,805	19,351,805
Total investments	<u>\$ 2,118,696</u>	\$40,223,881		\$ 61,694,382
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# 3. FAIR VALUE MEASUREMENTS (CONT'D)

Fair Value Measurement at December 31, 2010:

		Level 1		Level 2	Level 3		Total
Pooled separate accounts:							
Aggressive allocation funds	\$	-	\$	639,388	\$ -	\$	639,388
Balanced funds		-		2,539,366	-		2,539,366
Bond funds		-		2,311,099	-		2,311,099
Conservative allocation funds		-		200,376	-		200,376
International funds		-		3,318,681	-		3,318,681
Large blend funds		-		3,362,042	-		3,362,042
Large cap funds		-		12,025,987	٠ -		12,025,987
Large growth funds		-		8,044,638	-		8,044,638
Large value funds		-		1,514,891	-		1,514,891
Mid cap funds		-		3,640,600	-		3,640,600
Moderate allocation funds		-		1,732,415	-		1,732,415
Money market funds		-		305,190	-		305,190
Small cap funds		_		1,608,522	-		1,608,522
Specialty funds				978,343			978,343
Total pooled separate accounts			_	42,221,538			42,221,538
Mutual funds:							
Balanced value funds		58,008		-	-		58,008
Bond funds		295,367		-	-		295,367
High yield funds		10,601		-	-		10,601
International funds		330,902		-	-		330,902
Large blend funds		374,101		-	-		374,101
Large growth funds		412,323		-	-		412,323
Large value funds		54,115		-	-		54,115
Mid cap funds		354,631		-	-		354,631
Small cap funds		37,436	_				37,436
Total mutual funds	_	1,927,484	_				1,927,484
Guaranteed investment contracts		<u>-</u>	_		17,277,879		17,277,879
Total investments	<u>\$</u>	<u>1,927,484</u>	<u>\$</u>	<u>42,221,538</u>	<u>\$17,277,879</u>	<u>\$</u>	61,426,901

## 3. FAIR VALUE MEASUREMENTS (CONT'D)

The following table sets forth a summary of changes in the fair value of the Plan's level 3 assets for the years ended December 31, 2011 and 2010:

	2011	2010
Balance, January 1	\$ 17,277,879	\$ 14,962,881
Interest credited	653,255	582,375
Purchases, sales, issuances and settlements:		-
Purchases	3,302,345	2,879,586
Sales	(1,881,674)	(1,146,963)
Balance, December 31	\$ 19,351,805	<u>\$ 17,277,879</u>

#### 4. INVESTMENTS

The Plan offers participants the option to choose among pooled separate accounts, mutual funds or guaranteed investment contracts.

Pooled separate accounts consisted of the following at December 31:

	_	2011 _	2010
Hartford Capital Appreciation HLS	\$	5,097,153 * \$	5,713,805 *
Fidelity Contrafund		3,638,254 *	4,096,261 *
Oakmark Equity & Income		1,979,846	1,866,993
Davis New York Venture		1,326,341	1,411,705
American Century Equity Income		1,318,030	1,324,007
American Funds The Investment Company of America Fund		1,294,473	1,443,521
American Century Ultra		1,224,361	1,236,903
Nationwide Investor Destinations Moderate Fund		1,203,356	1,097,338
Nationwide Large Cap Growth Portfolio		1,172,872	1,337,009
Invesco Van Kampen Growth Income		1,051,231	338,337
Highland Premium Growth Equity		989,273	-
Fidelity OTC Portfolio		969,970	1,096,211
SEI S&P 500 Index		911,642	896,721
Oppenheimer Global Fund		866,676	982,461
Neuberger Berman Genesis Fund		843,098	909,178
PIMCO Total Return Fund		817,889	831,306
Hartford International Opportunities HLS		778,137 **	927,020 **
Fidelity Puritan Fund		752,606	635,077

# 4. INVESTMENTS (CONT'D)

	2011	2010
Nationwide Investor Destinations Moderately Aggressive Fund	654,596	639,388
American Century Value Fund	639,936	713,354
Templeton Growth	612,001 **	647,732 **
JP Morgan Mid Cap Value Fund	608,367	641,647
SSgA S&P 500 Index Fund	574,164	530,423
Invesco Real Estate	560,757	530,019
Hartford Total Return Bond HLS	545,029	488,242
WFS Discovery Admin	477,116	100,212
Nationwide Bond Index Fund	468,509	227,163
Goldman Sachs Growth Opportunities	463,201	481,756
Nationwide MidCap Market Index	454,736	468,599
Waddell & Reed Advisor High Income Fund	446,463	56,384
Nationwide International Index Fund	387,299 **	535,753 **
Brown Capital Management Small Company Fund	359,265	329,755
Nationwide S&P 500 Index Fund	342,465	313,374
MFS Utilities	338,636	243,100
AllianceBernstein International Value	330,731 **	463,814 **
Nationwide Investor Destinations Aggressive Fund	305,828	239,320
Hartford Dividend & Growth HLS	291,733	308,753
Hotchkis Wiley Large Cap Value	271,363	282,067
Nationwide International Value Fund	265,633 **	373,163 **
Nationwide Small Cap Index Fund	261,754	268,326
Lord Abbett Small Cap Value	246,810	225,305
Hartford MidCap HLS	233,757	264,197
Invesco International Growth Fund	223,768 **	_
Invesco Van Kampen Equity and Income	212,145	215,028
Neuberger Berman Socially Responsive Fund	207,347	210,071
T. Rowe Price Growth Stock Fund	202,507	435,456
Artisan Mid Cap Value	194,597	180,576
Hartford Small Company HLS	189,131	182,778
Federated U.S. Government Securities: 2-5 Year	180,458	212,841
Nationwide Investor Destinations Conservative Fund	171,373	143,760
Nationwide Money Market Prime Fund	164,485	224,764
Dreyfus Small Cap Value	147,783	181,013
Nationwide Fund	135,217	141,600
Hartford Growth Opp	132,407	138,636
Invesco Short Term Investment Treasury	127,165	80,426
Invesco Leisure	122,266	123,899

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# 4. INVESTMENTS (CONT'D)

	2011	2010
Dreyfus Appreciation Fund	121,695	113,875
Baron Small Cap	120,563	116,145
Nationwide US Small Cap Value Fund	106,813	132,422
American Century Growth Fund	104,687	97,243
Hartford HC HLS	104,457	
SSgA SC Ind. Securities	102,532	95,878
Hartford US Government Securities HLS	102,084	64,594
Hartford Global Res HLS	100,893 **	,
Putnam High Yield Advantage	98,446	76,753
Nationwide Investor Destinations Moderately Conservative Fund	93,283	56,616
Franklin Small-Mid Cap Growth	67,641	91,987
Nationwide NVIT Multi Manager Small Company	48,454	76,899
Invesco Van Kampen Comstock	44,581	34,917
SSgA MC NL Series	41,630	34,412
Neuberger Berman Socially Responsive	36,783	39,920
Nationwide Destinations 2040 Fund	24,920	24,824
Edgar Lomax Value Fund	23,357	11,052
Nationwide Destinations 2020 Fund	21,104	17,191
SSgA Dow Jones Target Today	17,349	14,095
SSgA Dow Jones Target 2035	15,698	7,863
SSgA Dow Jones Target 2025	15,381	11,735
SSgA Dow Jones Target 2045	9,863	16,867
Nationwide Destinations 2015 Fund	7,171	4,121
Nationwide Destinations 2030 Fund	5,115	3,926
SSgA Dow Jones Target 2015	2,453	15,175
Nationwide Destinations 2035 Fund	782	3,196
Nationwide Destinations 2050 Fund	140	15
GE Premier Growth Equity	-	1,004,851
Fidelity Equity Income Fund	-	790,485
American Century Vista Fund	-	568,247
MFS High Income Fund	-	353,815
American Century International Discovery Fund		276,903 **
Hartford Global Health HLS	-	81,325
Nationwide Retirement Fund		3,560
Total	<u>\$ 40,223,881</u>	<u>\$ 42,221,538</u>

<sup>\*</sup> Represents 5% or more of net assets available for benefits

<sup>\*\*</sup> Represents international pooled separate accounts

# 4. INVESTMENTS (CONT'D)

Mutual funds consisted of the following at December 31:

	<del></del>	2011	2010
AllianceBernstein International Value Fund	\$	456,148 ** \$	276,933 **
American Funds Growth Fund of America		345,320	405,194
Jennison Value Fund		301,797	374,101
Prudential Government Income Fund		295,653	258,810
Lord Abbett Mid Cap Value Fund		195,185	187,526
Jennison Mid Cap Growth Fund		182,877	167,105
American Funds Washington Mutual		72,766	54,115
Van Kampen Equity & Income Fund		64,463	58,008
Thornburg International Value		58,001 **	53,969 **
Goldman Sachs Small Cap Value Fund		51,257	32,533
Goldman Sachs Core Fixed Income Fund		46,272	36,557
American Funds America High Income Trust		22,949	10,601
Oppenheimer Capital Appreciation Fund		14,675	7,129
Legg Mason Small Cap Growth		11,333	4,903
Total	\$ 2	2,118,696 \$	1,927,484

<sup>\*\*</sup> Represents international mutual funds

Guaranteed investment contracts consisted of the following at December 31, 2011:

<u>Investment</u> <u>Manager</u>	Contract Period	Crediting Interest Rate at 12/31/11	Minimum <u>Guaranteed Rate</u>	2011 Annual Effective Yield	Fair <u>Value</u>
Hartford Life Insurance Company	December 1, 2011 - November 30, 2012	4.0%	4.0%	4.0%	\$ 7,370,425 *
Nationwide Life Insurance Company	December 22, 2011 - December 21, 2012	3.5%	3.5%	3.5%	11,673,226 *
Prudential Insurance Company	January 1, 2011 - December 31, 2011	2.0%	1.5%	2.0 %	308,154
Total					<u>\$ 19,351,805</u>

#### 4. INVESTMENTS (CONT'D)

Guaranteed investment contracts consisted of the following at December 31, 2010:

<u>Investment</u> <u>Manager</u>	Contract Period	Crediting Interest Rate at 12/31/10	Minimum <u>Guaranteed Rate</u>	2010 Annual Effective Yield	Fair <u>Value</u>
Hartford Life Insurance Company	December 1, 2010 - November 30, 2011	4.0%	4.0%	4.0%	\$ 6,448,673 *
Nationwide Life Insurance Company	December 22, 2010 - December 21, 2011	3.6%	3.5%	3.6%	10,450,788 *
Prudential Insurance Company	January 1, 2010 - December 31, 2010	2.3%	1.5%	2.3 %	<u>378,418</u>
Total					<u>\$_17,277,879</u>

<sup>\*</sup> Represents 5% or more of net assets available for benefits

Effective interest rates are net of administrative expenses on the guaranteed investment contracts.

All investment contracts are awarded pursuant to a competitive bidding process as specified in Part 9003 of the Board's Rules and Regulations. All investment contracts are subject to the approval of the Committee, the County's Chief Executive Officer and the County's Chief Legal Officer.

The Plan conforms to the reporting requirements of Governmental Accounting Standards Board Statement No. 40, *Deposit and Investment Risk Disclosures*. As of December 31, 2011, the Plan had the following investments and maturities in its fixed earnings investments, pooled separate accounts and mutual funds which include investments in bonds.

# 4. INVESTMENTS (CONT'D)

Investment	Fair Value	Weighted Average Maturity
Fixed earnings investments		
Guaranteed investment contracts:		
The Hartford	\$ 7,370,425	0.9
Nationwide	11,673,226	11.7
Prudential	308,154	3.1
Variable earnings investments		
Oakmark Equity & Income	1,979,846	2.3
Van Kampen Equity and Income	212,145	0.5
Hartford US Government Securities HLS	102,084	0.1
Hartford Total Return Bond HLS	545,029	1.4
Putnam High Yield Advantage	98,446	0.3
Waddell & Reed Advisor High Income Fund	446,463	5.4
Nationwide Bond Index Fund	468,509	12.1
PIMCO Total Return Fund	817,889	8.9
Federated U.S. Government Securities: 2-5 Year	180,458	3.3
Prudential Government Income Fund	295,653	4.0

## 4. INVESTMENTS (CONT'D)

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Since all investments are participant directed, all risks exist at the participant level. Each individual within the Plan has the ability to liquidate their positions on demand and have responsibility for managing their exposure to fair value loss.

The guaranteed investment contracts, pooled separate accounts and mutual funds are unrated.

Custodial credit risk is the risk that, in the event of a bank failure, the Plan's deposits may not be returned to it. Deposits are exposed to custodial credit risk if they are not covered by depository insurance and the deposits are (a) uncollateralized, (b) collateralized with securities held by the pledging financial institution, or (c) collateralized with securities held by the pledging financial institution's trust department or agent but not in the Plan's name.

Foreign currency risk is the risk that changes in exchange rates could adversely affect the fair value of the investment. The Plan allows the option of investments in pooled separate accounts and mutual funds of countries outside the U.S. that invest in securities not required to disclose the individual assets within the fund. The fair value of these investments was \$3,212,611 and \$3,649,583 as of December 31, 2011 and 2010, respectively. The individual investment options are identified above.

All deposits of the Plan are held on behalf of the Plan by the Plan custodian in accordance with the formal deposit policy for custodial credit risk and are not exposed to custodial credit risk as defined by Governmental Accounting Standards Board Statement No. 40 Deposit and Investment Risk Disclosures.

#### 5. CONCENTRATIONS OF CREDIT RISK

Financial instruments which potentially subject the Plan to concentrations of credit risk consist principally of investments. The Plan has invested in guaranteed investment contracts with high credit quality financial service institutions, pooled separate accounts with highly rated underlying funds and highly rated mutual funds, thereby limiting the amount of exposure.

#### 6. RELATED PARTY TRANSACTIONS

Plan investments are managed by The Hartford Life Insurance Company, Nationwide Life Insurance Company and Prudential Insurance Company who are also the Plan's custodians. Therefore, these transactions qualify as party-in-interest.

#### 7. PLAN TERMINATION

Although it has not expressed any intent to do so, the County has the right under the Plan to discontinue deferrals and to terminate the Plan. Upon termination of the Plan, all amounts deferred shall be payable as provided in the Plan document.

#### 8. TAX STATUS

The Internal Revenue Service has determined and informed the New York State Deferred Compensation Board by letter dated September 15, 2011 that the Model Plan is designed in accordance with Section 457 of the Internal Revenue Code (IRC) and, as such, not subject to tax under present income tax law. The Committee believes that the plan, as amended, continues to qualify and operate in accordance with applicable provision of the IRC.

Accounting principles generally accepted in the United States of America require Plan management to evaluate tax positions taken by the Plan and recognize a tax liability (or asset) if the Plan has taken an uncertain position that more likely than not would not be sustained upon examination by the Internal Revenue Service. The Plan administrator has analyzed the tax positions taken by the Plan, and has concluded that as of December 31, 2011, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements.

#### 9. PLAN AMENDMENTS

Effective December 9, 2011, the County adopted the amended Model Plan of the New York State Deferred Compensation Board. The amended Plan changed the minimum lump sum distribution amount that participants may receive.